ROADIAP TOSUCESS

The TRMPS at Dallas Total Home & Gift Market

January 8-11, 2025

WHEN IT COMES TO "FOMO," THERE'S NO OTHER SHOW that causes the can't-miss-it pressure more

than **The Temps at Dallas Total Home & Gift Market** — widely recognized as the hotspot for discovering trends, inspiration, and new product. Let your brand shine to buyers from coast-to-coast who are looking to find it all in Dallas.

THERE'S NEVER BEEN A BETTER TIME TO DO DALLAS!

For 68 years, Dallas Market Center has served retailers and interior designers as a highly respected, leading provider of gift, home décor and complementary categories of merchandise from top brands. Spanning more than 5 MILLION SQUARE FEET, the Market Center hosts more than a dozen trade events annually, serving over 200,000 buyers visiting from all 50 states and more than 85 countries.



GET HERE FAST

Dallas Market Center is located minutes away from two major airports. Our facility offers more than 10,000 free parking spaces.



REST WELL, EAT WELL

Plenty of adjacent hotels fit every budget and offer comfort after a full day of business. Plus, hundreds of nearby restaurants and bars for every taste. Book your stay through Connections Housing, DMCTRAVEL@ConnectionsHousing.com or 214.744.7444, Opt #2.



SAFE AND SECURE

Our self-contained campus, located 3 miles from downtown, has its own full-time Protective Services team (headed up by a former senior member of the Dallas Police Department) and is incredibly safe year-round.

THE FASTEST GROWING SHOW IN THE U.S.

TOTAL HOME & GIFT MARKET is the fastest-growing show in the U.S. welcoming tens of thousands of retailers from across the country, as well as leading brands in home décor and lighting, gift, gourmet, housewares, fashion accessories and much more.

With more products across all lifestyle categories, our marketplace offers the best brands that help retail thrive. That's especially important NOW! We are the **first show of the season** giving buyers their **first chance to secure the best products available.**

MOREBUYERS CHOOSING DALLAS

Dallas Market Center continues to expand attendance with each event, welcoming more new buyers to the #1 marketplace serving the entire U.S. west of the Mississippi River. In fact, the territory served by Dallas Market Center is the strongest economic region in the U.S., with more than 1 million retail establishments, and growing.



SHOW DATES & HOURS	Jan 8-10, 2025	Jan 11, 2025
TRADE MART 1 PAVILION	8:30AM-6PM	8:30AM-6PM
WORLD TRADE CENTER 11/12/13	9AM - 6PM	9AM-4PM
MARKET HALL	8:30AM-6PM	8:30AM-4PM



DALLAS DELIVERS THE BUYERS

A dedicated team of retail development professionals makes sure that top retailers shop Dallas. Their mission is simple: deliver the buyers. That's why major stores, leading buying groups, e-commerce, resorts, and thousands of the best independent stores and specialty retails do business at Dallas Market Center.

A SAMPLE OF WHO SHOPS DALLAS

Ace Hardware Stores

Albertson's

Army & Air Force Exchange

Ashley Home Store

At Home

Beau Rivage Resort Casino

Belk

Boot Barn

Brixy

Brookshire's

Buc-ee's

Central Market

Choctaw Casino & Resort

CMA

Coushatta Casino Resort

Dillard's

El Dorado Casino

Four Seasons

Francesca's Collection

Hall's Merchandising

Hallmark Corporation

Harry & David

HFR

Hobby Lobby

Hobbytown

HomeGoods

HOM Furniture/Gabberts

Horchow/NM Direct

Houstonian Golf Club

JC Pennev

Kelli's Gift Shops

Landry's

Learning Express

Lily Rain

....

MAI Retailers

Mardel Michaels

Museum Store Associates

Nebraska Furniture Mart

Neiman Marcus

Omni Hotels

Oprah's Favorite Things

Peppermill Resort Spa Casino

Purchasing Power Plus

Reasor's

Ross Stores

Saadia Group/Lord & Taylor

Safeway

Seasonal Concepts

Silver Dollar City

Six Flags Theme Park

Soft Surroundings

Southwest Buying Group

Texas Parks & Wildlife

The Beryl Institute

The Broadmoor Hotel

The Container Store

The Good Toy Group

The Paper Store

TJX Companies

United Supermarkets

Von Maur

Wayfair.com

Winstar Casino

World Market



91%

THE TEMPS

OF DALLAS
BUYERS SHOP

70%

OF DALLAS BUYERS DON'T ATTEND ANY OTHER MARKET 89%

LIKELY TO RECOMMEND 89%

OVERALL BUYER SATISFACTION

Data Based on Buyer Survey Results

"Love the Dallas Market, it's first class all the way."

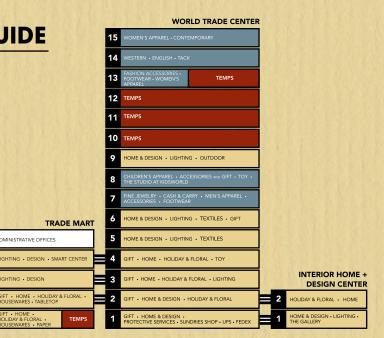
-- David Campcano; Prince of Scots; Morgantown, WV

"As a first-time seller at the Dallas Market Center the staff has been amazing to work with. Any of my questions have been answered immediately. They have helped me get my feet wet and move forward with this side of my business."

-- Tracy Reule; Cimarron Creek Essentials; Montrose, CO



CAMPUS GUIDE ADMINISTRATIVE OFFICES





TEMPS

1 TEMPS

MARKET HALL - NORTH IMMEDIATE GOODS

MARKET HALL

Artisan Gifts & Jewelry Fine Jewelry

MARKET HALL - MAIN

IMMEDIATE GOODS

Vintage

TRADE MART - FLOOR 1

TM 1 Pavillion

Tabletop Fine Gifts

WORLD TRADE CENTER, FLOOR 11

HIXE

High Style Dallas Home

High Style Boutique Home Textiles

Antiques

WORLD TRADE CENTER, FLOOR 12

GIFTS, GOURMET, HANDMADE, SEASONAL

Body & Spa Emerging Gifts General Gifts Global | Fair Trade Gourmet Market HIM | Men's Seasonal | Outdoor MADE T-shirts | Resort Tov

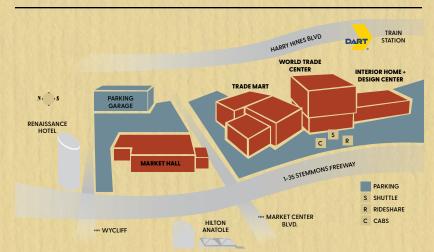
WORLD TRADE CENTER, FLOOR 13

FASHION

Apparel Footwear Jewelry

Fashion Accessories

TRANSPORTATION INFORMATION



With five exhibit halls encompassing more than 700,000 square feet, The TEMPS represent the full spectrum of merchandise any buyer would be seeking; from designer goods to gifts and collectibles.

WHAT'S SO SPECIAL ABOUT THE DALLAS TEMPS?

Traffic. Promotion. Great Locations. As an exhibitor there's a lot to love about The TEMPS. It's no wonder that 91% of Dallas buyers shop The TEMPS and 94% of Temps shoppers place orders. In short, it's the discovery zone where buyers know they can find what's new and noteworthy. **Over 75% of exhibitors come back time & time again - they know the value!**

DALLAS TEMPS COLLECTIONS

TRADE MART 1 Pavilion - JURIED

Trade Mart - Floor 1

A juried collection of tabletop, fine gifts, and accessories. Exhibit space on Trade Mart - Floor 1 is leased on an *annual contract ONLY* - which requires a two Market commitment. *Order writing only. Complete product information and booth design required for consideration.*

LUXE - HIGH STYLE DALLAS - JURIED

World Trade Center - Floor 11

Dallas' most distinguished juried collection features innovative design-driven, home and lifestyle merchandise from all product categories along with an inspiring collection of original artwork. Selection of participants is based upon the design and aesthetic appeal of product packaging and booth presentation. Order wring only. Complete product information and booth design required for consideration.

LUXE - HIGH STYLE BOUTIQUE - JURIED

World Trade Center - Floor 11

A curated design collection of high fashion jewelry, accessories, & apparel, exuding visionary style, exceptional craftsmanship & high-end materials. Order writing only. Complete product information and booth design required for consideration.

HOME | HOME ACCENTS | HOME TEXTILES | FINE LINENS

World Trade Center - Floor 11

Includes home accents, décor, artwork, decorative soft-goods, pillows, throws, furniture, rugs, lighting, home fragrance, candles, fine linens, textiles and more. *Order writing only.*

ANTIQUES

World Trade Center - Floor 11

Features one of-a-kind antique furniture, mirrors, clocks, soft goods, original artwork and fine prints, chandeliers, heirloom jewelry, lighting, decorative objects, collectible boxes, silver, china, architectural elements and mid-century modern decor. Cash & Carry.

GIFTS, GOURMET, HANDMADE, SEASONAL

World Trade Center - Floor 12

The hottest and most expansive product selection within the Temps. *This order writing only floor accommodates the following collections:*

BODY & SPA: Features Zen & holistic gift items, loungewear, personal care products, bath products, lotions & potions, fragrance, CBD items, candles, products focused on rest, relaxation, beauty and wellness.

EMERGING GIFTS: Features emerging products & companies brand new to the wholesale Market experience.

 $\textbf{GENERAL GIFTS:} \ lincludes \ general \ merchandise, souvenirs, trend items, collectibles, toys, plush, games, children's items, stationery, pet products, inspirational gifts, museum gifts, resort items, western themed gifts \& more.$

GLOBAL | FAIR TRADE: World friendly, environmentally conscious products, sustainable gifts & products that "give back" to society & aid in the support of developing cultures & communities.

GOURMET MARKET: A showplace for specialty edibles and more. Includes: chocolates, candies, nuts, dips, crackers, chips, teas, coffees, gourmet beverages, syrups, sauces, gourmet popcorn, dried fruits, cake mixes, recipe books, gift baskets, and all things yummy.

SEASONAL | OUTDOOR: Includes an assortment of holiday products, ornaments, decorative lighting, garden accessories, garden tools, windchimes, outdoor décor and much more.

HIM: Men's gifts, gadgets, fragrance, grooming products and fashion items for that special man.

MADE: Features a wide assortment of unique Handmade, American Made & Made in Texas gifts, accessories & décor items.

T-SHIRTS | RESORT: Includes Tees, casual shirts, hats, tote bags, destination inspired apparel, towels and logo branded and monogrammed apparel.

FASHION ACCESSORIES, APPAREL & FOOTWEAR

World Trade Center - Floor 13

JEWELRY & FASHION ACCESSORIES: Includes fine jewelry, earrings, necklaces, belts, hair accessories, scarves, personal adornment items, handbags, small leather goods, briefcases, shoes & more. *Order writing only*.

 $\label{lem:apparel:model} \textbf{APPAREL:} \ \ \text{Includes young contemporary, women's wear, denim, active wear and more.}$

Order writing only.

IMMEDIATE GOODS - GIFTS & JEWELRY

Market Hall - North

ARTISAN: Features handcrafted and design driven fashion jewelry, soaps, artisan made essential oils & bath products, hats, handbags, scarves & apparel, and handcrafted décor items. *Order writing and Cash & Carry.*

GIFTS & JEWELRY: Features manufactured jewelry and fashion accessory items, sunglasses, collectibles, gournet food, decorative textiles, perfumes, apparel and more. *Order writing and Cash & Carry*.

FINE JEWELRY: Features fine jewelry, gold, silver, precious metals, precious and semi-precious stones, estate jewelry and more. **Order writing** and Cash & Carry.

IMMEDIATE GOODS - HOME

Market Hall - Main

HOME: Includes a broad array of furniture, decorative accessories, artwork, lighting, area rugs, cow hides & more. *Order writing and Cash & Carry*.

VINTAGE: Features vintage finds, found objects, re-purposed and recycled home décor & vintage inspired gifts. *Order writing and Cash & Carry*.

A **juried collection** is a carefully curated assembly of like-minded companies grouped together in a cohesive presentation. Product, booth design, company image and customer base influence the selection of each participant. Perspective exhibitors must submit the following information to be considered for a juried collection: booth design, product information, product photography, customer list.



LOCATION | COST | WHAT'S INCLUDED

DEPOSIT DUE WITH CONTRACT: 35% of Total Booth Cost

BALANCE DUE: November 8, 2024

TRADE MART

Floor 1

TRADE MART 1 Pavilion (Annual Contract Required)

BOOTH SIZE: 10'x10'/3mx3m

RATE / NSF: \$32.00

CORNER FEE: \$325

PREMIUM CORNER: \$820

Booth Carpet, 3 Lights, 2 Chairs, 1 Round Table, Modular Shell Scheme/8' GEM Walls, Booth ID Sign, Wastebasket

WORLD TRADE CENTER

High Style Dallas | High Style Boutique

BOOTH SIZE: 10'x10'/3mx3m

RATE / NSF: \$29.00 CORNER FEE: \$325 ATRIUM CORNER: \$820

3 Lights, 2 Chairs, Modular Shell Scheme/8' GEM Walls, Booth ID Sign, Wastebasket

Antiques

BOOTH SIZE: 10'x10' + RATE / NSF: \$17.00 - \$13.00 **CORNER FEE: \$150**

Bulk Rates Available over 400 NSF

3 Lights, 2 Chairs, Modular Shell Scheme/8' GEM Walls, Booth Sign ID, Wastebasket

Home Textiles & Fine Linens, Home

BOOTH SIZE: 10'x10'/3mx3m

RATE / NSF: \$27.00 CORNER FEE: \$325 ATRIUM CORNER: \$820

3 Lights, 2 Chairs, 1-6' Table, Modular Shell Scheme/8' GEM Walls, Booth ID Sign, Wastebasket

WORLD TRADE CENTER

Floor 12

Gifts, Gourmet, Handmade, Seasonal, Outdoor, Body & Spa,

T-Shirts, Gourmet Market*,

MADE (Handmade, American Made, Texas

Made), Global | Fair Trade, Tabletop | Housewares, HIM

BOOTH SIZE: 10'x10'/3mx3m RATE / NSF: \$27.00 - \$29.00

CORNER FEE: \$325

ATRIUM CORNER: \$820

3 Lights, 2 Chairs, 1-6' Laminate Table (not draped), Modular Shell Scheme/8' GEM Walls, Booth ID Sign, Wastebasket

WORLD TRADE CENTER

Emerging Gifts

BOOTH SIZE: 6'x10'

BOOTH RATE: \$1,400

3 Lights, 2 Stools, 2 EZ Shelves, 1-40" Counter. 8' GEM Backwall, Booth ID Sign, Wastebasket

WORLD TRADE CENTER

Floor 13

Jewelry & Fashion Accessories | Footwear

BOOTH SIZE: 10'x10'/3mx3m

RATE / NSF: \$27.00 CORNER FEE: \$325

ATRIUM CORNER: \$820

3 Lights, 3 Chairs, 1 Table, 3 EZ shelves, Modular Shell Scheme/8' GEM Walls, Booth ID Sign, Wastebasket

BOOTH SIZE: 10'x10'/3mx3m

RATE / NSF: \$23.00 * CORNER FFF: \$325

PREMIUM CORNER: \$495

3 Lights, 3 Chairs, 1 Table, Modular Shell Scheme/8' GEM Walls, Booth ID Sign, Wastebasket, 5 Rolling Racks

MARKET HALL

Immediate Goods - Gifts & Jewelry,

Fine Jewelry, Artisan³

BOOTH SIZE: 10'x10' +

RATE / NSF: \$20.00 - \$15.00

CORNER FEE: \$150

PREMIUM CORNER: \$250

Booth Carpet, 2 Chairs, 1-6' Skirted Table, 8' Grey Drape Walls, Booth ID Sign,

Wastebasket

*Artisan receives 3 Lights and Taut White

*Drayage NOT included.

MARKET HALL

Main

Immediate Goods - Home & Vintage

BOOTH SIZE: 10'x10' +

RATE / NSF: \$20.00 - \$15.00

8' Bone Drape Walls, Booth ID Sign,

Wastebasket

*Drayage NOT included.

PRE-MARKET PLANNING & WAYS TO SAVE \$\$\$

FREE STORAGE BETWEEN MARKETS:

When you sign up for the January 2025 Market prior to the conclusion of the June 2024 Show, you can store your booth fixtures at no charge between the two Markets. (The same holds true between January 2025 and June 2025.) This saves on outbound shipping expense for the current Market and the inbound shipping expense for the upcoming Market.

Certain restrictions apply. Does not include Market Hall.

ADVANCED SHIPPING TO WAREHOUSE:

By shipping your freight to the GES warehouse during the Advanced Shipment time-frame, (December 3, 2024 - January 3, 2025), your freight will be delivered directly to your booth with no additional drayage charges. This assumes, of course, that crate size limits are observed. Please refer to your Exhibitor Services Manual for more details

Certain restrictions apply. Does not include Market Hall.

RIGHT TO WORK:

Dallas Market Center is a "right to work" facility which means that you can set-up and breakdown your own exhibit. This saves you significant money. Supporting labor is available through GES as needed.

Certain restrictions apply.

CARAVANS:

To ensure that your products get to their next destination in time, consider using our "Market to Market Caravan" for the efficient and reliable transportation of your merchandise. Contact GES for more details.

DEPOSIT CALCULATION

Booth Deposit 1 Booth	\$ 945.00
Booth Deposit 2 Booths	\$ 1,890.00
Booth Deposit 3 Booths	\$ 2,835.00
Booth Deposit 4 Booths	\$ 3,780.00
Booth Deposit 5 Booths	\$ 4,725.00
Booth Deposit 6 Booths	\$ 5,670.00

^{*} Based on booth rate \$27.00 / NSF

NOTE: * The City of Dallas requires that vendors distributing food products pay a distribution fee of \$329. This amount will be an additional cost for all Gourmet Food vendors.



MARKETING OPPORTUNITIES

The Marketing and Retail Development teams work hard to promote The TEMPS and deliver more buyers to Total Home & Gift Market. No other marketplace has a dedicated buyer delivery team attracting independent retail, major stores, buying groups, interior designers, and international attendees. Plus, we offer comprehensive support to The TEMPS from our marketing team, including advertising, emails, social media, videos, printed materials, and more. We're doing our part and here's how you can help.

SEND HIGH RESOLUTION PHOTOGRAPHY

Photos of your products may be used in emails, printed pieces, and social media prior to and during the show.

SEND YOUR IMAGERY TO:

socialmedia@dallasmarketcenter.com

Along with the artwork, include:

DALLAS THG TEMPS - JAN 2025 Your Company Name Your Booth Number No logos on images



ONBOARDING FOR YOUR SUCCESS

No other show helps onboard exhibitors quite like Dallas. That's why we've partnered exclusively with Michele Doty Sales, who brings 30 years of experience to help you every step of the way! Whether you are brand new or a veteran, Michele has proven systems and strategies to ensure your success. Her complimentary seminars are included with your booth, plus we provide a handy exhibitor guide and a video tutorial on exhibiting in Dallas.



SPONSORSHIPS/PAID OPPORTUNITIES

Our promotions team wants to help you spread the word and drive traffic to your booth. Sponsorship and advertising opportunities include: on-site sponsorships, e-mail blasts/on-line banners, digital/video screen advertising, and magazine advertising.



SPARK MAGAZINE is perhaps the best option. The award-winning publication is distributed to more than 55,000 buyers one month prior to Market, thus providing advertisers with maximum exposure and oftentimes pays for your participation – before you even arrive in Dallas. SPARK offers both hardcopy and digital options.

For more information on sponsorships and advertising, contact:

ALISSA PENA | 214-655-6174 | apena@dallasmarketcenter.com



COMMITTED TO YOUR SUCCESS! MEET OUR SALES TEAM:



MARIE QUINN P: 214-655-6173 F: 214-678-3004 mquinn@dallasmarketcenter.com

TRADE MART 1 Pavillion | Tabletop | Fine Gifts | General Gifts | Gourmet Market | MADE (Handmade, American Made, Texas Made) | Global | Fair Trade | Tabletop | Housewares | T-Shirts | Resort



Apparel

ALMA HERNANDEZ P: 214-749-5488 F: 214-879-8175 ahernandez@dallasmarketcenter.com



KAROL SULLINS M: 678-923-5735 F: 214-678-3017 ksullins@dallasmarketcenter.com

LUXE - High Style Dallas | LUXE - High Style Boutique | Antiques | Home Textile | Fine Linens | Home | Garden | Seasonal | Body & Spa | HIM - Men's Gifts



NANCY BARLAR P: 404-663-1923 nbarlar@dallasmarketcenter.com

New Sales & Business Development



ASHLEY CHANEY P: 214-655-6226 F: 214-678-3015 achaney@dallasmarketcenter.com

Immediate Goods | Artisan | Cash & Carry Gifts & Jewelry | Fine Jewelry | Cash & Carry Home | Décor | Rugs | Vintage | Emerging Gifts | Jewelry & Fashion Accessories | Footwear



ALISSA PENA P: 214-760-7655 apena@dallasmarketcenter.com

Advertising Opportunities



JO ANN MILLER MARSHALL M: 404-558-0414 jmarshall@dallasmarketcenter.com

RESERVE YOUR BOOTH TODAY!

Visit dallasmarketcenter.com for further information. @dallasmarket #dallasmarkettemps #tempstuesday





